NAVVIS
A SURROUND CARE COMPANY

Proven Episode Performance for CJR-X Readiness

Two health systems. One proven model for episode performance.

CJR-X will reward health systems that can manage performance across the full 90-day lower-extremity joint-replacement episode—not only the procedure but also discharge planning, post-acute utilization, recovery management, readmissions, quality, and financial performance. Navvis' work with Beebe Healthcare and Hunterdon Medical Center demonstrates the same capabilities health systems will need for CJR-X: disciplined episode economics, physician alignment, care coordination, post-acute optimization, actionable analytics, and operating routines that translate insight into measurable value.

Beebe Healthcare: Strengthening Episode Performance Through Post-Acute Discipline

PARTNER PROFILE

Beebe Healthcare is a Delaware-based health system serving coastal and southern Delaware communities. Beebe participated in Medicare bundled payment programs across lower extremity joint replacement and other episodes, creating an opportunity to strengthen post-acute performance, improve recovery management, and build value-based care capabilities relevant to future episode-based models.

NAVVIS CAPABILITIES

Navvis partnered with Beebe to translate bundled payment participation into a more disciplined approach to episode performance, with support focused on the operational and financial levers that influence 90-day outcomes.

- Episode opportunity assessment and bundled payment strategy
- Financial analytics, reconciliation support, and performance reporting
- Care model support and post-acute performance improvement
- Ongoing episode management and leadership visibility
- Operating model support to strengthen episode economics and recovery performance

Focus Area	Impact
Risk-based payments	Approximately $2.2M in CMS reconciliation payments during the BPCI risk period
Episode economics	10% reduction in episode spending versus baseline
Post-acute	29% reduction in PAC spending and 30% reduction in SNF length of stay
Readmissions	27% reduction in readmission expenditures

Beebe's results show how reducing variation after discharge can create measurable value in the same areas CJR-X will reward: post-acute utilization, readmissions, recovery management, and 90-day episode cost.

Hunterdon Medical Center: Reducing Utilization Variation Across the Episode

PARTNER PROFILE

Hunterdon Medical Center is a New Jersey-based community hospital and health system with experience across BPCI, BPCI Advanced, and CJR participation. Its bundled payment work spanned cardiac, medical, critical care, neuro, and joint replacement-related episodes, requiring the same cross-functional accountability and post-discharge discipline that will be essential under CJR-X.

NAVVIS CAPABILITIES

Navvis partnered with Hunterdon to identify variation across the episode, strengthen post-acute decision-making, and support the operating routines needed to improve performance across bundled payment programs.

- Episode strategy and program guidance
- Financial and utilization analytics to identify variation
- Post-acute network alignment and care transition support
- Physician engagement, governance, and gainsharing support
- Executive reporting and performance improvement routines

Focus Area	Impact
SNF utilization	Reduced SNF utilization from approximately 26% to 20%, generating roughly $1M in annual impact
IRF utilization	Reduced IRF utilization from approximately 14% to 9%, generating roughly $1.3M in annual impact
Episode efficiency	Improved results through lower post-acute utilization, reduced length of stay, and lower readmissions

Hunterdon's results demonstrate the value of managing the full recovery episode through better post-acute decision-making, care transitions, and performance visibility.